

The Rescue Mission

Prospective Board Member Information Sheet

[to be completed by a current Board Member PRIOR to asking a Prospect to serve]

Name of prospective board member: E. James Swift

Home address: 1811 Silver Linden Court

City, State, Zip: Fort Wayne, IN 46804

Current position/role: Senior Commercial Lender

Employer/Organization: First Federal Bank

Telephone: DAY: 260.490.7981 EVENING: 260.459.3546

Preferred E-Mail: jswift@first-fed.com

Board member making referral: Mark A Robison

Special Skills

- | | |
|---|---|
| <input checked="" type="checkbox"/> Administration/Management | <input checked="" type="checkbox"/> Client Representative |
| <input type="checkbox"/> Entrepreneurship | <input checked="" type="checkbox"/> Financial Management |
| <input checked="" type="checkbox"/> Fundraising | <input type="checkbox"/> Government |
| <input type="checkbox"/> Healthcare | <input type="checkbox"/> Human Resources |
| <input type="checkbox"/> Law | <input checked="" type="checkbox"/> Leadership |
| <input type="checkbox"/> Marketing/Public Relations | <input type="checkbox"/> Ministry |
| <input type="checkbox"/> Multicultural | <input type="checkbox"/> Physical Plant [Contractor, Architect, Engineer, etc.] |
| <input type="checkbox"/> Public Speaking | <input type="checkbox"/> Real Estate |
| <input type="checkbox"/> Special Program FOCUS [Education, Health, Public Policy, Social Services, etc] | <input type="checkbox"/> Strategic Planning |
| <input type="checkbox"/> Technology | <input checked="" type="checkbox"/> Sales |
| <input type="checkbox"/> Other: _____ | |

Professional Background

- | | |
|---|--|
| <input checked="" type="checkbox"/> For-profit business | <input type="checkbox"/> Not-for-profit organization |
| <input type="checkbox"/> Government | <input type="checkbox"/> Other: _____ |

Other Affiliations, including Church/Fellowship: I believe he attends Emmanuel Community Church

Other Board Service: Habitat For Humanity, Whittington Homes & Services, Inc,

Known Levels of Giving: _____

Other Pertinent Information: I have known Jim for nearly 25 years. He is a great man of character and deeply involved in the ministries he serves. He is a Taylor University graduate

If you have a copy, please attach a resume or recent employment history

E. James Swift

1811 Silver Linden Court, Fort Wayne, Indiana 46804
(260) 312-5624 Cell (260) 459-3546 Home
jimswift13@msn.com

Objective: To obtain a position managing a team of commercial bankers within a regional bank developing existing and prospective account relationships.

Strengths: Strategically-Minded Interpersonal Communication Business Development
Analytical Capability Organizational Skills Team Player

Professional Experience:

2002 to 20016 **STAR FINANCIAL BANK**

Senior Vice President, 2004 to Present

Middle Market Banking, Fort Wayne, Indiana

Senior Lender and Commercial Banking Manager of the bank's Fort Wayne Region.

Major responsibilities and achievements include:

- Assisted 4 commercial bankers in creating and implementing strategic business development plans for new client generation; managing, servicing, and enhancing existing customer relationships; and, developing calculated underwriting structure appealing to both clients and prospects while protecting the bank.
- Supervised 2 administrative assistants that provided customer servicing to the region's \$204M loan portfolio
- Conducted regular team sales meetings and individualized sales coaching
- Reported monthly on regional portfolio soundness: Criticized and classified assets, delinquencies, and exceptions
- Managed 23 client relationships consisting of \$74M in loan commitments, \$40M in average loan balances, \$80M in average deposit balances generating monthly non-interest income of \$22k
- Cross-sold other banking products and services including Treasury Management, Private Banking/Wealth Management, Insurance and Leasing
- Developed existing individual and team portfolio through active prospecting of local businesses typically with sales in excess of \$5M and potential credit needs of \$1M.
- Region average loan growth of 11% (\$13M) with Net Interest Income increase of 12.4% (\$900k) and Net Income increase of 26.0% (\$1.3M) in 2015
- Personal average loan growth of 15% (\$5.7M) with portfolio profitability in excess of \$900k
- Banking team collectively originated 6 middle market and 6 business banking new clients in '15
- Participated in the community through involvement with local organizations.

Vice President, 2002 to 2004

Middle Market Banking, Fort Wayne, Indiana

- Team Lead supervising 2 Small Business Bankers and 2 administrative assistants
- Middle Market Commercial Banker

1995 - 2002 **BANK ONE CORPORATION, formerly First Chicago NBD Corporation**

Assistant Vice President, 1998 to 2002

Middle Market Banking, Fort Wayne, Indiana

Relationship Manager of a diversified regional commercial loan portfolio with the nation's sixth largest bank holding company. Major responsibilities and achievements included daily account management, customer retention, soundness, profitable growth, and cross-selling of other bank services

Credit Officer, 1995 to 1998

Middle Market Banking, Fort Wayne, Indiana

Senior Credit Analyst assisting lenders in the underwriting, documentation, and credit approval process for loan requests.

Activities**& Honors:**

- Leadership Fort Wayne, Class of 2004
- Future 40 Award, 2006 Honoree
- Habitat for Humanity, Board Treasurer and Finance Committee Member
- Whittington Homes & Services, Inc., Board Treasurer
- Coventry Villas Home Owners Assoc., Board President, Board Treasurer
- Study Connection Tutor
- Junior Achievement, volunteer teacher for 7th grade students in the area of business.
- Other activities: Emmanuel Community Church, youth sports, United Way and Community Harvest Food Bank volunteer.

Education: TAYLOR UNIVERSITY (1995)

Upland, IN

Bachelor of Science Degree

Major: Business Systems*Minor:* EconomicsReferences available upon request.
